



# ADVISORY & CONSULTING NICARAGUA

## ADVISORY & CONSULTING

At BDO Central America (Nicaragua, Costa Rica, Panama and Honduras), we are focused today on the development of strategies for tomorrow. We are different, our services as advisors and consultants is focused on knowledge, we design tailored strategies to help you in your challenges or reconfigure transforming your business structure from the traditional to the disruptive to continue with the dynamic growth of your company in a stable manner.

We analyze, design and transform companies delivering solid results that put your business on the list of the strongest and recognized competitors in your industry.

### SERVICES

- ▶ Corporate Finance
- ▶ M&A and Transaction Advisory
- ▶ Strategy & Transformation
- ▶ Risk Advisory
- ▶ Family Business Advisory
- ▶ Public Sector
- ▶ Digital Transformation





# CORPORATE FINANCE

Derived from growing competition in the business environment, companies need constant professional reviews of their corporate finances, it is increasingly necessary to count on adequate support to make crucial decisions. To always take the best option, at BDO Central America (Nicaragua, Costa Rica, Panama and Honduras) we put at your disposal a team of highly qualified professionals with the necessary experience that your business demands.

We work with our clients in order to help them get the capital they need, whether through financing or leases with banks or specialized companies in the industry; always considering the best options that represent an accessible and adequate cost for each organization.

## SUB-SERVICES

- ▶ Financial Strategy and Transfer Pricing
- ▶ Corporate performance analysis
- ▶ Capital raising
- ▶ Non-traditional financing strategy
- ▶ Optimization of the capital structure
- ▶ Business Valuation
- ▶ Review of financial process



## M&A AND TRANSACTION ADVISORY

Before diving into the depths, you must have a good diving equipment. At BDO Central America (Nicaragua, Costa Rica, Panama and Honduras), we help our clients ensure that their mergers and acquisitions strategy align with their business strategy and objectives. We help them determine the correct M&A structure to follow and identify and evaluate scenarios based on the strategic objectives and then make the decision to go out and look for prospective companies to buy or merge.

BDO Central America actively participate in transactions such as strategic alliances, mergers, acquisitions and sales or business demergers that could represent an opportunity for our clients. The team of professionals at BDO Central America, have more than 21 years of experience rendering services related to Corporate Finance; where will give you the necessary support to maximize these opportunities by acquiring effectiveness in resources and higher yields.

### SUB-SERVICES

- ▶ Strategy to sell, acquire or separate business
- ▶ Financial, fiscal, legal, commercial, operational and / or technology due diligence
- ▶ Carve-outs support
- ▶ Price strategy and transaction taxes
- ▶ M&A Post-Integration (PMI)



## STRATEGY & TRANSFORMATION

We help our clients optimize their performance and reactivate growth; looking for new business opportunities with an overview of global trends. Companies must accurately calibrate their current mix of assets, capabilities and processes. BDO Central America (Nicaragua, Costa Rica, Panama and Honduras) combine digital with experience in resource allocation, performance improvement and new market opportunities to strengthen companies and create sustainable value.

### SUB-SERVICES

- ▶ Planning and Strategy in the short and medium terms
- ▶ Trends and Opportunities Strategy
- ▶ Restructuring Portfolio and Resources
- ▶ Business Transformation Model Design
- ▶ Growth and Innovation Strategy
- ▶ Digital Transformation Strategy



## RISK ADVISORY

Markets and companies are immersed in increasingly complex and changing environments. There are new and dynamic risks threatening the achievement of the strategic objectives of companies, where is demand more information, transparency, and good corporate governance. In this context it the collaboration of experts becomes increasingly necessary for the integral management of corporate risks to protect and improve the value of your brand and the efficiency of your business.

For this purpose, BDO Central America (Nicaragua, Costa Rica, Panama and Honduras), from Risk Advisory division, offers our services in the field of internal auditing, risk control and management, regulatory compliance and operational improvement.

### SUB-SERVICES

- ▶ Internal Control and Risk Management
- ▶ Internal Audit
- ▶ Computer Auditing, Security & IT Risk Management
- ▶ Regulatory Compliance
- ▶ Corporate Governance
- ▶ Policy, process, and controls
- ▶ Antifraud program
- ▶ Experts and Litigation Support
- ▶ Quantification of data and damages
- ▶ Special forensic audit



## FAMILY BUSINESS ADVISORY

With entire discretion, we assist families in all matters related to the ownership of family businesses, including planning, succession process, governance, structuring and fiduciary services, risk management and a wide range of corporate finance advice with the integrity and discretion that characterizes us in BDO Central America (Nicaragua, Costa Rica, Panama and Honduras).

### SUB-SERVICES

- ▶ Financial Succession Plan and Corporate Governance
- ▶ M&A – Divestment
- ▶ Family Negotiation
- ▶ Capital Investment



## PUBLIC SECTOR

At BDO Central America (Nicaragua, Costa Rica, Panama and Honduras), we help government leaders, donor and financial organizations to set up development programs and strategies that yield tangible results quickly and improve the lives of millions of citizens.

### SUB-SERVICES

- ▶ Public finances
- ▶ Tax Legal Framework for public contracts from the state perspective
- ▶ Due Diligence for procurement and acquisitions
- ▶ Study of "Viability" and / or "Estimated Price" for public contracting
- ▶ Modernization and institutional strengthening (Digital Transformation)
- ▶ Project management
- ▶ Advice on Local Governments
- ▶ Application of NIC-IFRS for the Public Sector
- ▶ Advice on the configuration of Public-Private Partnerships for works and services





## DIGITAL TRANSFORMATION SERVICES

BDO Central America (Nicaragua, Costa Rica, Panama and Honduras), help you grow your Digital Coefficient (DQ) of your business, providing analysis and design digital models of business management tools (ERP, CRM, BI, Treasury, among others.), applying Artificial Intelligence according to the platform.

We can automate repetitive processes with minimum added value through robotic solutions (RPA), which will allow us to increase efficiency and reduce costs.

### SUB-SERVICIOS

- ▶ Digital Project Management
- ▶ Artificial Intelligence & Machine Learning
- ▶ RPA (Robotic Process Automation)
- ▶ Data Analytics

## CONTACT

**Samuel Borge**  
Managing Partner  
[sborge@bdo.com.ni](mailto:sborge@bdo.com.ni)

**Indiana Bonilla**  
Advisory Partner  
[ibonilla@bdo.com.ni](mailto:ibonilla@bdo.com.ni)

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Eco Building, 5th Floor  
From the University roundabout  
100 mts to the lake  
Managua, Nicaragua  
Tel.: +505 2225 6389

[www.bdo.com.ni](http://www.bdo.com.ni)  
[www.bdo.global](http://www.bdo.global)

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